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TechKnowPartners, LLC announces dealer relationship with VoIPstar Systems for IP-PBX systems

Tempe, Arizona (TechKnowPartners, LLC) and Irvine, California (VoIPstar Systems) March 22, 2012 -- TechKnowPartners is a technology strategy and infrastructure professional services provider serving Arizona; VoIPstar Systems is a technology company focusing on IP telecommunications based in Irvine, California. TechKnowPartners is jointly announcing its dealer relationship with VoIPstar Systems for IP-PBX and Contact Center phone systems.

“VoIPstar Systems makes business communications more effective by developing systems that are easier to use, more full featured, and more reasonably priced than other IP telephony systems,” said Bruce F. Hanson, VP of Operations for VoIPstar Systems. “We also have included with our systems innovative new technologies at a much lower price point and total cost of ownership than higher priced IP telephony systems.”

IP-PBX (Internet Protocol - Private Branch eXchange) systems are an emerging business telephony technology with a lower total cost of ownership than conventional PBX systems. These systems are designed to deliver voice or video over a data network and interoperate with the normal Public Switched Telephone Network (PSTN). The VoIPstar system uses a private connection to the phone company, and avoids the dropped and jittery calls that are associated with “hosted VOIP” solutions. Although hosted VOIP solutions appear cheaper because all calls travel over the internet, the quality degrades as more phones are added, and thus any benefits are quickly eliminated.

“VoIPstar IP PBX and Contact Center systems have the lowest total cost of ownership in the entire industry,” added Lisa Littlefield – VP of Marketing for VoIPstar Systems. “With no ongoing licensing costs, and their ease of administration, our systems help businesses keep telephony maintenance costs in check. Any other IP telephony system or Contact Center would cost 3 to 4 times as much to maintain as our systems.”

“We are excited about bringing the VoIPstar platforms to Arizona,” said Nigel A.L. Brooks, business development principal at TechKnowPartners. “Arizona is a market that is rich in telephony users, and they deserve platforms with the best value proposition. With the economy picking up, businesses are evaluating their technology needs for the future; in the Arizona market, telephony platforms are mission critical for all businesses, and especially for contact centers.”

TechKnowPartners, LLC offers technology consulting, design, installation, and support. VoIPstar Systems is a developer of IP-PBX software and Contact Center systems, and provides second and third level technical support.

“We will be offering business systems solutions that include telephony platforms and other technologies that make it easier for users to acquire and manage their communications and information needs,” said Dylan M. McKinstry, field services principal at TechKnowPartners. “These solutions embrace client/server, cloud, and mobile platforms for micro home-based businesses; small professional and medical offices; small manufacturing, distribution, and retail businesses; contact centers; and non-profits.”

The VoIPstar system includes all features needed by business-class users right out of the box, with no licensing required. It has an easy-to-use, customizable, operator console so that phone calls can be managed and integrated with other business applications. The system includes conferencing, call recording, call queues, auto attendant, and voicemail at one low price.

“The VoIPstar system is reliable and eliminates dropped and poor quality calls,” emphasized Lisa Littlefield. “The costs and benefits outweigh both traditional PBX and hosted VOIP solutions.”

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